

welcome  
**H O M E**

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CANDACE HAGEN  
[candacehagen.com](http://candacehagen.com)



  
Windermere  
REAL ESTATE



# WHAT TO EXPECT

## **BUILDING** RELATIONSHIP

I desire to get to know you, and your specific needs and desires involved in the purchase of your new home. I'll invite you to describe the most important criteria you have in selecting your future home. I will be available to help you through the entire home buying process from searching properties that meet your criteria, until long after you have the keys in your hand. I desire to be your trusted real-estate resource for years to come.

## **TOURING** THE PROPERTY

When you identify homes of interest, whether you noticed them on your own (by driving by, or searching websites) or ones I have sent to you, I will gladly make appointments to show you the interior. I will also obtain additional information for you including comparable sales in the neighborhood, zoning, school info, etc.





## **EDUCATING AND A FULL SERVICE ATTENTION TO DETAIL**

Expect thorough and consistent communication throughout the entire process including the “closing” of your purchase. I will prepare you for the home buying process and home ownership by:

- **CONSULTING** with you about the financing of your purchase and referring you to a lender if necessary.
- **DISCUSSING** negotiation tactics and advising you on appropriate strategies.
- **EXPLAINING** any counter offers in detail.
- **SCHEDULING** inspections as needed.
- **COMMUNICATING** with your lender and appraiser on a regular basis; providing them the contract details, informing them of deadlines, and providing access to the property as needed.
- **PROVIDING** you with references for all aspects of home ownership including: contractors, inspectors, environmental or hazardous issues, interior design and other related services.



**CANDACE HAGEN**  
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*You are embarking on an exciting journey, and I look forward to helping you find a home that you love. I am here to guide you through the process and answer any questions you have along the way!*

I am originally from Calgary, Canada the great white north, but married a born and raised Seattleite. We are excited to now raise our family together in the Bryant neighborhood of NE Seattle.

I have lived in several cities in the United States including Los Angeles, Kansas City and Honolulu but Seattle is by far my favorite city and I am grateful to call this city my home! I love how unique every Seattle neighborhood is. One of my favorite things to do is to explore new restaurants and coffee shops that pop up all around our city! I love helping my clients find a home in the neighborhood that best suits their needs!

With a background in marketing and non-profit leadership, I have always been fueled by the desire to help people. As a real estate broker, I have the opportunity to help people navigate one of the most important and transitional times in their lives. My goal is to help you navigate through your home buying process with ease, and to have fun while doing it!

